

2025 Holiday Season

Your Shipping Survival Cheatsheet

Shipping costs are climbing. Carriers are stretched to the limit. Meanwhile, 60% of shoppers expect free shipping and 30% will send items back.

This 8-step cheatsheet shows you how to use shipping to increase sales, stay profitable, and deliver an Amazon-style checkout experience this holiday season.

Take a breath...you've got this. Let's make this your best ever peak season!

- ✓ Budget for Higher Shipping Rates + Peak Fees
 FedEx and UPS announced higher peak season fees than last year. Plan for higher costs.
- Show the Most Competitive Rates to Drive Conversions

 Use rate shopping to compare multiple carriers automatically and display the lowest rates at checkout.
- Attract New Customers & Lift AOV with Selective Free Shipping

 Set smart free shipping thresholds or run targeted free shipping for certain products or customer groups.
- Build Trust with Transparent Delivery Dates at Checkout

 Show delivery dates based on cutoffs and blackout days so customers know their order will arrive on time.
- Set Up Backup Carriers to Avoid Downtime

 Don't let a carrier outage take you offline. Add backups so shipping rates always show up, no matter what.
- Boost Sales with Store Pickup or Ship-to-Store Fulfillment

 Capture last-minute holiday shoppers and increase in-store sales with flexible pickup options.
- ✓ Calculate Duties & Taxes at Checkout to Prevent Surprise Fees and Costly Returns

 Adapt to changing tariffs and improve the international customer experience with real-time duties and taxes.
- ✓ <u>Test Your Shipping Rates and Rules Before the Rush</u>

 Now is the perfect time to optimize shipping, run tests, and lock in your strategy before code-freeze.

Don't Just Survive BFCMWin it with **ShipperHQ**.





December 2025 Shipping Deadlines



















*The deadline for USPS Ground Advantage is Dec 17th for all states except Alaska (AK) and Hawaii (HI). The deadline for AK & HI is Dec. 16th.

